

# FEDEX, EXPRESS DELIVERY AND THE LAW: IMPACT ON SMALL BUSINESS



Just-in-time and express delivery are staples of our modern-day economy, but the laws under which these services operate are rooted in a time when railroads were the only means for rapid delivery of goods over long distances.

Today, if a company needs goods delivered quickly, it often will ship them on a cargo airline or in the cargo hold of a regular passenger airplane. A local delivery company, often a small- or medium-sized company with a few workers, will pick up those goods at the airport and deliver them by truck to the customer.

Drivers for those local delivery companies are governed by laws different from express delivery giant FedEx Express. In fact, FedEx Express is the only company with delivery drivers covered by a law that is different than the law covering every other delivery company in America.

FedEx actually uses that special treatment to persuade, or even frighten, customers into using its services, claiming that its special status makes it more reliable.

Congress is considering eliminating this special treatment for FedEx Express and putting all companies on a level playing field.

Companies across America, large and small, are watching to see if Congress will continue to provide special treatment to FedEx Express.

This is not just an issue for FedEx's main rival, UPS, as FedEx is trying to portray. It affects the futures of hundreds of other delivery companies that are critical to the nation's economy.

It's time for Congress to level the playing field, provide equal treatment of companies under the law, and promote true competition.

**SAME BUSINESS, SAME WORK.  
IT IS TIME FOR THE SAME LAW.**

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